

EXHIBITION PARK CORPORATION

Purpose

The Exhibition Park Corporation (the Corporation) was established under the *Exhibition Park Corporation Act 1976*. The major goals of the Corporation are to manage, develop and maintain a multi-purpose exhibition and event centre of national standard to meet the requirements of the Corporation's major clients, the community of the ACT and the surrounding region.

The Corporation aims to promote the use of the Exhibition Park in Canberra (EPIC) complex and increase public awareness of the facilities and services available with a view to optimising revenue and continuously improving operational efficiency.

Additionally, the Corporation endeavours to ensure:

- operational self-sufficiency through increasing revenue from events and other activities and expanding the client base;
- that the highest standard of service is provided to all clients and patrons while minimising costs; and
- that all buildings and grounds are maintained to a standard commensurate with a high profile facility located in the National Capital.

2012-13 Priorities

Strategic and operational issues to be pursued in 2012-13 include:

- identifying and implementing investment and commercial opportunities at EPIC including leasing land along Morisset Street and the leasing of the Service Station site;
- continuing EPC's rejuvenation program for the site, with the proposed development of a strategic management plan including a land use master plan;
- progressing the development of EPIC's low budget tourist accommodation for patrons of EPIC's events, school and sporting groups, and the touring public;
- upgrading the Conference Centre and Parkes Room in order to continue to meet hirer, audience and community expectations;
- continuing to increase occupancy at EPIC's camping/caravan site through a targeted marketing strategy;
- ensuring the venue continues to provide excellent customer service to clients, enabling the assurance of future business;
- ensuring continuous improvement of environmentally sustainable measures;
- attracting new major and high yield events; and
- providing a safe, clean, comfortable and secure environment.

Estimated Employment Levels

2010-11 Actual Outcome	2011-12 Budget	2011-12 Est. Outcome	2012-13 Budget
11 Staffing (FTE)	11	14 ¹	13

Note:

- The increase of 3 FTE in the 2011-12 estimated outcome from the original budget is due to the Chief Financial Officer's position being brought in-house, an extra position being created in the camping division as a result of increased demand and a temporary project management position to facilitate the capital works projects.

Changes to Appropriation

Changes to Appropriation - Controlled

	2011-12 Est. Out. \$'000	2012-13 Budget \$'000	2013-14 Estimate \$'000	2014-15 Estimate \$'000	2015-16 Estimate \$'000
Government Payment for Outputs					
2011-12 Budget	387	408	419	430	430
2nd Appropriation					
Revised Wage Parameters	1	4	4	4	5
2012-13 Budget Technical Adjustment					
Revised Indexation Parameters – CSO Payments	-	-	-	-	11
2012-13 Budget	388	412	423	434	446

Changes to Appropriation - Controlled

	2011-12 Est. Out. \$'000	2012-13 Budget \$'000	2013-14 Estimate \$'000	2014-15 Estimate \$'000	2015-16 Estimate \$'000
Capital Injections					
2011-12 Budget	3,491	526	539	552	552
FMA Section 16B Rollover from 2010-11					
Use of Non-Potable Water for Irrigation of the EPC Venue	642	-	-	-	-
Installation of Electronic Billboard	50				
2012-13 Budget Policy Adjustment					
Conference Centre and Parkes Room Refurbishment	-	605	-	-	-
2012-13 Budget Technical Adjustments					
Capital Upgrades Indexation	-	-	-	-	14
Rollover – Toilet and Shower Block Upgrade	(695)	695	-	-	-
2012-13 Budget	3,488	1,826	539	552	566

2012-13 Capital Works Program

	Estimated Total Cost \$'000	Estimated Expenditure Pre 2012-13 \$'000	2012-13 Financing \$'000	2013-14 Financing \$'000	2014-15 Financing \$'000	Physical Completion Date
New Capital Works						
Conference Centre and Parkes Room Refurbishment	605	-	605	-	-	Jun 2013
Total New Capital Works	605	-	605	-	-	
Capital Upgrades						
Infrastructure and Equipment	526	-	526			June 2013
Total Capital Upgrades	526	-	526			
Total New Works	1,131	-	1,131	-	-	
Works in Progress						
Toilet and Shower Block Upgrade	770	75	695	-	-	Oct 2012
Total Works in Progress	770	75	695	-	-	
Total Capital Works Program	1,901	75	1,826	-	-	

Exhibition Park Corporation Operating Statement

2011-12 Budget \$'000		2011-12 Est. Outcome \$'000	2012-13 Budget \$'000	Var %	2013-14 Estimate \$'000	2014-15 Estimate \$'000	2015-16 Estimate \$'000
Income							
Revenue							
387	Government Payment for Outputs	388	412	6	423	434	446
2,013	User Charges - Non ACT Government	2,365	2,534	7	2,700	2,800	2,900
82	Interest	82	68	-17	58	48	48
0	Other Revenue	175	0	-100	0	0	0
2,482	Total Revenue	3,010	3,014	..	3,181	3,282	3,394
2,482	Total Income	3,010	3,014	..	3,181	3,282	3,394
Expenses							
873	Employee Expenses	1,306	1,289	-1	1,312	1,352	1,406
135	Superannuation Expenses	156	163	4	169	175	182
1,688	Supplies and Services	1,904	1,757	-8	1,862	1,981	2,065
695	Depreciation and Amortisation	695	724	4	734	747	747
1	Borrowing Costs	1	1	-	1	1	1
3,392	Total Ordinary Expenses	4,062	3,934	-3	4,078	4,256	4,401
-910	Operating Result	-1,052	-920	13	-897	-974	-1,007
-910	Total Comprehensive Income	-1,052	-920	13	-897	-974	-1,007

**Exhibition Park Corporation
Balance Sheet**

Budget as at 30/6/12 \$'000		Est. Outcome as at 30/6/12 \$'000	Planned as at 30/6/13 \$'000	Var %	Planned as at 30/6/14 \$'000	Planned as at 30/6/15 \$'000	Planned as at 30/6/16 \$'000
Current Assets							
1,562	Cash and Cash Equivalents	1,434	1,116	-22	823	466	96
73	Receivables	268	306	14	254	277	220
49	Other Current Assets	9	9	-	9	9	9
1,684	Total Current Assets	1,711	1,431	-16	1,086	752	325
Non Current Assets							
34,411	Property, Plant and Equipment	33,675	34,849	3	34,804	34,684	34,658
2,500	Investment Property	2,500	2,500	-	2,500	2,500	2,500
36,911	Total Non Current Assets	36,175	37,349	3	37,304	37,184	37,158
38,595	TOTAL ASSETS	37,886	38,780	2	38,390	37,936	37,483
Current Liabilities							
164	Payables	468	453	-3	451	434	423
20	Interest-Bearing Liabilities	17	17	-	17	0	0
12	Finance Leases	7	7	-	7	0	0
320	Employee Benefits	312	327	5	329	346	357
76	Other Liabilities	99	99	-	94	94	88
592	Total Current Liabilities	903	903	-	898	874	868
Non Current Liabilities							
40	Interest-Bearing Liabilities	0	0	-	0	0	0
0	Finance Leases	11	21	91	11	5	0
10	Employee Benefits	10	10	-	10	10	10
7	Other	42	20	-52	3	1	0
57	Total Non Current Liabilities	63	51	-19	24	16	10
649	TOTAL LIABILITIES	966	954	-1	922	890	878
37,946	NET ASSETS	36,920	37,826	2	37,468	37,046	36,605
REPRESENTED BY FUNDS EMPLOYED							
23,044	Accumulated Funds	22,018	22,924	4	22,566	22,144	21,703
14,902	Reserves	14,902	14,902	-	14,902	14,902	14,902
37,946	TOTAL FUNDS EMPLOYED	36,920	37,826	2	37,468	37,046	36,605

**Exhibition Park Corporation
Statement of Changes in Equity**

Budget as at 30/6/12 \$'000		Est. Outcome as at 30/6/12 \$'000	Planned as at 30/6/13 \$'000	Var %	Planned as at 30/6/14 \$'000	Planned as at 30/6/15 \$'000	Planned as at 30/6/16 \$'000
Opening Equity							
20,463	Opening Accumulated Funds	19,582	22,018	12	22,924	22,566	22,144
14,902	Opening Asset Revaluation Reserve	14,902	14,902	-	14,902	14,902	14,902
35,365	Balance at the Start of the Reporting Period	34,484	36,920	7	37,826	37,468	37,046
Comprehensive Income							
-910	Operating Result for the Period	-1,052	-920	13	-897	-974	-1,007
-910	Total Comprehensive Income	-1,052	-920	13	-897	-974	-1,007
0	Total Movement in Reserves	0	0	-	0	0	0
Transactions Involving Owners Affecting Accumulated Funds							
3,491	Capital Injections	3,488	1,826	-48	539	552	566
3,491	Total Transactions Involving Owners Affecting Accumulated Funds	3,488	1,826	-48	539	552	566
Closing Equity							
23,044	Closing Accumulated Funds	22,018	22,924	4	22,566	22,144	21,703
14,902	Closing Asset Revaluation Reserve	14,902	14,902	-	14,902	14,902	14,902
37,946	Balance at the End of the Reporting Period	36,920	37,826	2	37,468	37,046	36,605

**Exhibition Park Corporation
Cash Flow Statement**

2011-12 Budget \$'000		2011-12 Est. Outcome \$'000	2012-13 Budget \$'000	Var %	2013-14 Estimate \$'000	2014-15 Estimate \$'000	2015-16 Estimate \$'000
CASH FLOWS FROM OPERATING ACTIVITIES							
Receipts							
387	Cash from Government - CSO Payments	388	412	6	423	434	446
2,013	User Charges	2,540	2,534	..	2,700	2,800	2,900
82	Interest Received	82	68	-17	58	48	48
400	Other Receipts	400	400	-	400	400	400
2,882	Operating Receipts	3,410	3,414	..	3,581	3,682	3,794
Payments							
873	Related to Employees	1,247	1,290	3	1,314	1,355	1,410
135	Related to Superannuation	156	162	4	167	172	178
1,688	Related to Supplies and Services	1,904	1,757	-8	1,862	1,981	2,065
1	Borrowing Costs	1	1	-	1	1	1
400	Other	400	400	-	400	400	400
3,097	Operating Payments	3,708	3,610	-3	3,744	3,909	4,054
-215	NET CASH INFLOW/ (OUTFLOW) FROM OPERATING ACTIVITIES	-298	-196	34	-163	-227	-260
CASH FLOWS FROM INVESTING ACTIVITIES							
Receipts							
0	Proceeds from Sale of Property, Plant and Equipment	0	18	#	0	0	0
0	Investing Receipts	0	18	#	0	0	0
Payments							
3,591	Purchase of Property, Plant and Equipment and Capital Works	3,588	1,926	-46	639	652	666
3,591	Investing Payments	3,588	1,926	-46	639	652	666
-3,591	NET CASH INFLOW/ (OUTFLOW) FROM INVESTING ACTIVITIES	-3,588	-1,908	47	-639	-652	-666
CASH FLOWS FROM FINANCING ACTIVITIES							
Receipts							
3,491	Capital Injections from Government	3,488	1,826	-48	539	552	566
3,491	Financing Receipts	3,488	1,826	-48	539	552	566
Payments							
20	Repayment of Advance to Government Agencies	20	20	0	20	20	0
10	Repayment of Finance Leases	10	20	100	10	10	10
30	Financing Payments	30	40	33	30	30	10
3,461	NET CASH INFLOW/ (OUTFLOW) FROM FINANCING ACTIVITIES	3,458	1,786	-48	509	522	556
-345	NET INCREASE / (DECREASE) IN CASH HELD	-428	-318	26	-293	-357	-370
1,907	CASH AT THE BEGINNING OF REPORTING PERIOD	1,862	1,434	-23	1,116	823	466
1,562	CASH AT THE END OF REPORTING PERIOD	1,434	1,116	-22	823	466	96

Notes to the Budget Statements

Significant variations are as follows:

Operating Statement

- user charges – non ACT Government:
 - the increase of \$0.352 million in the 2011-12 estimated outcome from the original budget is due to improved trading across various revenue sectors including events and camping revenue; and
 - the increase of \$0.169 million in the 2012-13 Budget from the 2011-12 estimated outcome is due to the estimated increased patronage during the Centenary of Canberra Celebrations.
- other revenue: the increase of \$0.175 million in the 2011-12 estimated outcome from the original budget and the decrease of \$0.175 million in the 2012-13 Budget from the estimated outcome is due to a one-off contribution from the service station lessee for works associated with the redevelopment of the site.
- employee expenses: the increase of \$0.433 million in the 2011-12 estimated outcome from the original budget is due to an increase in staffing, partially offset by a reduction in contractors.
- supplies and services:
 - the increase of \$0.216 million in the 2011-12 estimated outcome from the original budget is due to the increased costs associated with additional events, maintenance required to maintain ageing infrastructure and the implementation of measures to ensure ongoing compliance with safety regulations; and
 - the decrease of \$0.147 million in the 2012-13 Budget from the 2011-12 estimated outcome is due to lower water costs following the commissioning of the non-potable water tanks and reduced compliance expenses.

Balance Sheet

- cash and cash equivalents: as noted above in supplies and services.
- receivables: the increase of \$0.195 million in the 2011-12 estimated outcome from the original budget is due to the timing of debtor collections based on the average monthly sales in the last quarter of the financial year.
- property, plant and equipment: the increase of \$1.174 million in the 2012-13 Budget from the 2011-12 estimated outcome is due to the completion of capital works projects.
- payables: the increase of \$0.304 million in the 2011-12 estimated outcome from the original budget is due to the timing of invoicing from creditors for projects due for completion at the end of the financial year.

Statement of Changes in Equity

Variations in the statement are explained in the notes above.

Cash Flow Statement

Variations in the statement are explained in the notes above.